

## BACKGROUND



### FAST FACTS

Founded 1997

Privately held

#### Headquarters

Mississauga, Ontario

(Toronto)

+1 905 564 6674

www.csstel.com

#### Management Contacts

Thanh Chiem

VP Business Development

thanhchiem@csstel.com

Ken Kong

VP Engineering

kenkong@csstel.com

#### Press Contacts

Frank Morris

519.827.7209

frankmorris@csstel.com

Robyne Wilcox

904.733.3884

904.631.0880

rwilcox@titanmpr.com

CSS is a privately held designer, manufacturer and marketer of innovative hardware and software solutions for secure, remote multi-vendor infrastructure equipment management.

#### HISTORY

Founded in 1997, CSS began as a small team of engineers with a passionate belief in delivering and supporting the best data collection and remote monitoring devices for telecom carriers. Through the years, these values have enabled us to build a portfolio of remote access and management products that is continually evolving and improving to the complete satisfaction of our worldwide customer network.

Today, CSS solutions cover an ever-expanding range of equipment and customer needs, incorporating innovative enhancements and performance improvements that were unimaginable ten years ago.

#### KEY PRODUCTS

Through the development of its integrated ComView product line, CSS provides platforms and solutions for networks small and large, simple to complex.

The ComView product line consists of integrated site management devices used to secure the serial or network administrative access points of remote equipment from multiple vendors. It provides flexible and customizable solutions for securely monitoring, accessing, controlling and collecting data from all equipment across a distributed network infrastructure. This reduces the cost and complexity of supporting remote networks and enables teams to maintain a real-time, virtual presence at every site. Full network visibility ensures continual performance of devices with minimal disruption to systems, applications, and data critical to business.

#### MARKETS SERVED

CSS' customers represent a large cross section of market leaders around the globe in key industries, including: telecom, wireless and cellular, banking, and corporate sectors, as well as security, medical, financial, utility, government, and information technology.

#### CUSTOMER & PARTNER OVERVIEW

CSS serves many of the world's most innovative organizations, including: KPN International, Swisscom, CitiGroup, Hydro One, Ontario's Smart Systems for Health Agency (SSHA), Nortel, Target, ADP, and SunTrust.

Through its private label program, CSS also provides reseller opportunities for managed service providers and manufacturers to enhance their products and services with CSS' secure connectivity to critical data.